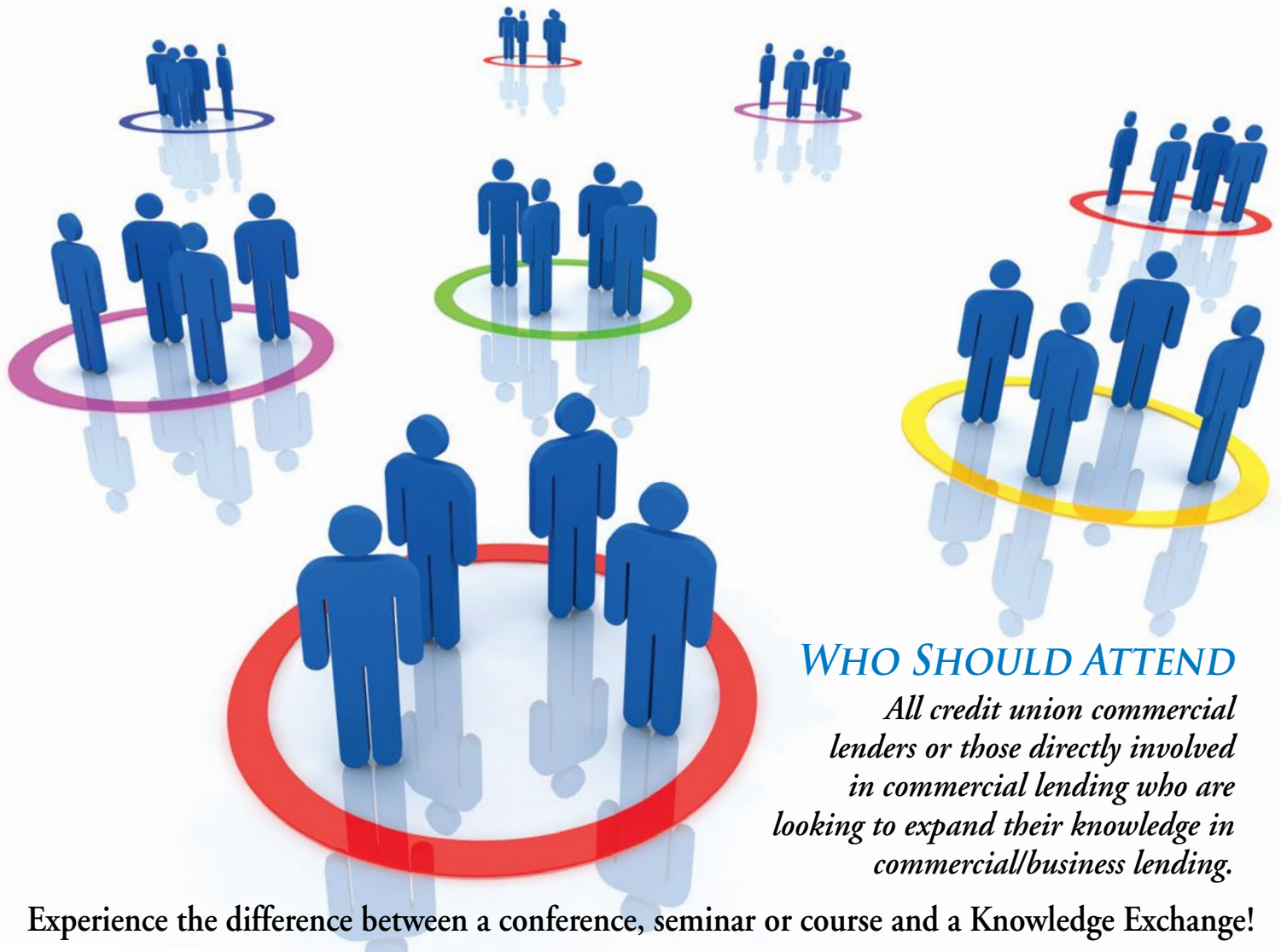


2ND ANNUAL COMMERCIAL LENDING KNOWLEDGE EXCHANGE 2010

The Commercial Lending Knowledge Exchange is an opportunity for credit union commercial lenders to engage in subject specific discussions with their peers, share knowledge, experiences and strategies in a challenging and open environment. In addition, the networking component provides as much value as the specific sessions themselves.



WHO SHOULD ATTEND

All credit union commercial lenders or those directly involved in commercial lending who are looking to expand their knowledge in commercial/business lending.

Experience the difference between a conference, seminar or course and a Knowledge Exchange!

SEPTEMBER 8, 9 & 10, 2010 • HILTON GARDEN INN, MISSISSAUGA

TLi

THE LEARNING INSTITUTE

a division of Level Five Strategic Partners Inc.

COMMERCIAL LENDING KNOWLEDGE EXCHANGE 2010

WEDNESDAY, SEPTEMBER 8TH, 2010

4:00 – 5:30 PM	Registration
5:30 – 7:00 PM	Economic Update
7:00 – 9:00 PM	Dinner
9:00 – 10:00 PM	Networking

THURSDAY, SEPTEMBER 9TH, 2010

7:30 – 8:30 AM	Breakfast
8:45 AM	Welcome/Introductions Knowledge Exchange Overview Economic Update Review
9:30 AM	Managing Renewals <ul style="list-style-type: none">• The challenges• Timing• Information gathering
10:15 AM	Nutrition Break
10:30 AM	Managing Renewals cont'd <ul style="list-style-type: none">• Site Inspections• Due Diligence process
12:00 – 1:00 PM	Networking Lunch
1:00 PM	Syndication Loans <ul style="list-style-type: none">• Understanding the deal• Understanding the relationship• Host, Lead, Participant• Due Diligence Process• Understanding the Loan, Participation Servicing Agreement
2:30 PM	Nutrition Break

THURSDAY, SEPTEMBER 9TH, 2010 CONTINUED

2:45 PM	DICO - Commercial Loan Examinations <ul style="list-style-type: none">• How to prepare• What are they looking for?• How to get the best results
5:00 PM	Free Evening

FRIDAY, SEPTEMBER 10TH, 2010

7:00 – 8:30 AM	Breakfast
8:30 AM	Commercial Deposits <ul style="list-style-type: none">• A good source of inexpensive liquidity?
10:15 AM	Nutrition Break
11:00 AM	Closing Remarks
12:00 PM	Networking Lunch

OTHER TOPICS MAYBE INTRODUCED DURING THE SESSION!



DATE:

September 8, 9, 10th, 2010 (program ends at 1:00 pm followed by lunch)

LOCATION:

Hilton Garden Inn

1850 Matheson Blvd., Mississauga, ON L4W 0B3

Telephone: 905-361-6300

MEETING/HOTEL ACCOMMODATION PACKAGE:

\$580.00 (includes taxes)

Note: For those attending but not requiring accommodation the meeting package price is \$339.00 (including taxes).

Your package costs includes: 2 nights single accommodation, high speed wireless internet, buffet breakfast, buffet lunch, one dinner and nutrition breaks, free parking and use of all facilities.

KNOWLEDGE EXCHANGE REGISTRATION FEE:

\$800.00 + HST = \$904.00

Make cheque payable to Level Five in the amount of **\$1,484.00**

SPACE IS LIMITED – REGISTER TODAY TO SECURE YOUR SPOT!!

For more information contact:

Candis Mirtl at 1-888-311-3030 ext. 236

or cmirtl@levelfive.ca

COMMERCIAL LENDING KNOWLEDGE EXCHANGE 2010

Name & Title: _____

Name of Credit Union: _____

Address: _____

Postal Code: _____

Telephone: _____ Fax: _____

Email Address: _____

